

COMMISSION

Washington, D.C. 20549

# ANNUAL AUDITED REPORT FORM X-17A-5

OMB APPROVAL

OMB Number: 3235-0123

Expires: September 30, 1998 Estimated-average burden

hours per response . . . 12.00

SEC FILE NUMBER

**8** 26023

#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD	BEGINNING	01/01/01	AND ENDING _	12/31/01
		MM/DD/YY		MM/DD/YY
	A. REGISTI	RANT IDE TIL	E CONTRACTOR	
NAME OF BROKER-DEALE	R:	1	10.	
ENERIC FINANCIAL SERVICES, INC.		MAR	AR 4 2002	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL P	LACE OF BUSINESS	G. (Do not us B.)	Bex. No.) 516	FIRM ID. NO.
56 E. BURLINGTON AV				
FAIRFIELD	The second secon	(No. and Street)		52556
(City)	Marie Control	(State)	· · · · · · · · · · · · · · · · · · ·	(Zip Code)
NAME AND TELEPHONE N	UMBER OF PERSON	N TO CONTACT I	N REGARD TO THIS	S REPORT
DAWN M. BALLARD				641-472-5100
			(/	Area Code — Telephone No.)
	B. ACCOUN	TANT IDENTI	FICATION	
INDEPENDENT PUBLIC AC	COUNTANT whose of	pinion is contained	in this Report*	
SPICER, JEFFRIES &	co.			
	(Name — if ii	ndividual, state last, first, m	iddle name)	
4155 EAST JEWELL AV	ENUE, SUITE 307	DENVER	COLORADO	80222 Zip Code)
(Addiess)		(City)	(State)	Zip Code)
CHECK ONE:				
☐ Certified Public Accountant				0-
	sident in United States	or any of its posse	essions.	PROCESSE
	FO	R OFFICIAL USE ONL	<u>.</u> Y	PROCESSE APR 0 5 2002
				THOMSO
				FINANCIAL

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

### OATH OR AFFIRMATION

<b>€</b> .	
I. DAWN M. BALLARD	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial s ENERIC FINANCIAL SERVICES, INC.	
BIVENTO I INANCIAL SERVICES, INC.	, as of
DECEMBER 31, 2001 are true and co	rrect. I further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has any	· ·
a customer, except as follows:	
and the second of the second o	
	C
	dau Chaush
	Signature
	VY Outlines
	Tiuc
Sulans dichu	SUSAN J. FISCHER
Notary Public	ommission Number 190586
Town	My Commission Expires
This report** contains (check all applicable boxes):	
☐ (a) Facing page.	
(a) Facing page.  (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	•
(d) Statement of Changes in Cash Flows.	
∅ (e) Statement of Changes in Stockholders' Equity or Partr	ners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Cl	aims of Creditors.
(g) Computation of Net Capital	
(h) Computation for Determination of Reserve Requirement	
(i) Information Relating to the Possession or control Required	
	f the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requir	
	tements of Financial Condition with respect to methods of con-
solidation.  [Continuation of Affirmation of Affirm	
(i) All Caul of All Mandon.  (m) A copy of the SIPC Supplemental Report.	
	cist or found to have existed since the date of the previous audit.
•	
X (o) Independent Auditors' Report on Interna	II Accounting Control Required By
SEC Rule 17a-5(d). **For conditions of confidential treatment of certain portions o	f this filing, see section 240.17a-5(e)(3).

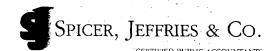
ENERIC FINANCIAL SERVICES, INC.

REPORT PURSUANT TO RULE 17a-5(d)

YEAR ENDED DECEMBER 31, 2001

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		8 B	NI I	FE.	MI.				
	• .1								

			Page
Independent Auditors' Report		٠	3
Statement of Financial Condition			4
Statement of Operations	* .		5
Statement of Changes in Shareholder's Equity			
Statement of Cash Flows		i.	7
Notes to Financial Statements			8 - 9
Supplementary Schedule:			
Computation of Net Capital Pursuant to Uni Capital Rule 15c3-1	iform Net		10
Independent Auditors' Report on Internal According Required by SEC Rule 17a-5	ounting Control		11-12



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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors
Eneric Financial Services, Inc.

We have audited the accompanying statement of financial condition of Eneric Financial Services, Inc. as of December 31, 2001, and the related statements of operations, changes in shareholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eneric Financial Services, Inc. as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The information contained in the supplemental schedule listed in the accompanying index is presented for purposes of additional analysis and not required for a fair presentation of the financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Spicer, Jeffus : Co.

Denver, Colorado February 8, 2002



# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

## **ASSETS**

Cash and cash equivalents	***	\$	29,662
Receivables:			
Commissions		. :	8,511
Clearing broker			80,761
Due from affiliate (Note 3)	<b>d</b> er versichen der versichen		13,465
Other			10,494
Deposit with clearing broker			25,000
Other assets		٠	3,300
Chief abbets			
		<u>\$</u>	171,193
LIABILITIES AND SHAREHOLI	DER'S EQUITY		
LIABILITIES:			
Commissions payable		\$	19,210
Accounts payable and accrued expenses			8,321
Due to affiliate (Note 3)			12,310
Due to arrivate (1000 3)	and the second of the second		
TOTAL LIABILITIES			39,841
CONTINGENCIES (Note 4)			
CONTINUENCE (NOTE 4)			
SHAREHOLDER'S EQUITY (Note 2):	,		
Common stock, \$.01 par value; 750,000 shares	authorized:		
— 1,000 shares issued and outstanding	addiorized,		10
			45,954
Additional paid-in capital			-
Retained earnings			85,388
TOTAL SHAREHOLDER'S EQUITY			131,352
TOTAL SHARLHOLDER S EQUIT I			101,002
		<u>\$</u>	171,193

## STATEMENT OF OPERATIONS YEAR ENDED DECEMBER 31, 200

REVENUE:	
Commissions	\$ 669,669
Fee based	672,339
Other	32,251
Total revenue	1,374,259
EXPENSES:	
Commissions	1,129,609
Clearing charges	69,587
Management fees (Note 3)	155,956
General and administrative	13,504
Professional fees	8,107
Regulatory fees	12,681
Total expenses	1,389,444
NET LOSS	<u>\$ (15,185)</u>

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY YEAR ENDED DECEMBER 31, 2001

	Common <u>Stock</u>	Additional Paid-In <u>Capital</u>	Retained <u>Earnings</u>	Total Shareholder's Equity
BALANCES, DECEMBER 31, 2000	\$ 10	\$ 45,954	\$ 300,573	\$ 346,537
Capital distribution	-	-	(200,000)	(200,000)
Net loss			(15,185)	(15,185)
BALANCES, DECEMBER 31, 2001	<u>\$ 10</u>	\$ 45,954	\$ 85,388	\$ 131,352

# STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2001 INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

CASH FLOWS FROM OPERATING ACTIVIT	ΓIES:		
Net loss	1	\$	(15,185)
Adjustments to reconcile net loss to net cash prov	ided by		. 1
operating activities:			
Decrease in receivables - commissions	<b>.</b>		216,475
Decrease in receivables - clearing broker	÷.		56,629
Decrease in receivables - other			802
Decrease in commissions payable			(218,554)
Decrease in accounts payable and accrued expe	enses		(1,920)
Increase in due to affiliates			10,432
Net cash provided by operating activities	· •	<u></u>	48,679
CASH FLOWS FROM INVESTING ACTIVITY	IFS.		
Decrease in due from affiliate			107,453
Decrease in other assets			17,668
			***
Net cash provided by investing activities		_	125,121
		<del></del>	
CASH FLOWS FROM FINANCING ACTIVIT	TES:		
Shareholder distributions	<b>♥</b>		(200,000)
NET DECREASE IN CASH			(26,200)
CASH AND CASH EQUIVALENTS, at beginni	ing of year		55,862
CASH AND CASH EQUIVALENTS, at end of y	year	\$	29,662

### NOTES TO FINANCIAL STATEMENTS

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Eneric Financial Services, Inc. (the Company) is registered as a broker dealer in securities with the Securities and Exchange Commission. In this capacity, it deals primarily in managed accounts, mutual funds and insurance related products. In addition, the Company may purchase and sell common stock, bonds, limited partnerships and other investments on behalf of its customers. The Company is a wholly-owned subsidiary of Cambridge Investment Group, Inc.

Securities owned or sold, but not yet purchased by the Company (substantially common stock) are recorded at market value and related changes in market value are reflected in income. The Company records proprietary transactions, commission revenue and related expenses on a trade date basis.

The Company, under Rules 15c3-3(k)(2)(i) and 15c3-3(k)(2)(ii) is exempt from the reserve and possession or control requirements of rule 15c3-3 of the Securities and Exchange Commission. The Company does not carry or clear customer accounts. Accordingly, all customer transactions are executed and cleared on behalf of the Company by its clearing broker on a fully disclosed basis. The Company's agreement with its clearing broker provides that as clearing broker, that firm will make and keep such records of the transactions effected and cleared in the customer accounts as are customarily made and kept by a clearing broker pursuant to the requirements of rules 17a-3 and 17a-4 of the Securities and Exchange Act of 1934, as amended (the Act). It also performs all services customarily incident thereon, including the preparation and distribution of customer's confirmations and statements and maintenance margin requirements under the Act and the rules of the Self Regulatory Organizations of which the Company is a member.

For purposes of the statement of cash flows, the Company considers money market funds with maturity of three months or less to be cash equivalents.

The Company is recognized as an S-Corporation by the Internal Revenue Service. The Company's shareholder is liable for federal and state income taxes on the Company's taxable income.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# NOTES TO FINANCIAL STATEMENTS (Continued)

### NOTE 2 - NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. At December 31, 2001, the Company had net capital and net capital requirements of \$97,627 and \$50,000, respectively. The Company's net capital ratio (aggregate indebtedness to net capital) was .41 to 1. According to rule 15c3-1, the Company's net capital ratio shall not exceed 15 to 1.

### NOTE 3 - RELATED PARTY TRANSACTIONS

The Company has a management agreement with an affiliated entity. Under the agreement, all normal administrative and overhead costs will be paid by the affiliate, and the Company pays the affiliate for a portion of these costs along with 85% of the Company's pre-tax profit. The affiliate was paid management fees amounting to \$155,956 during the year ended December 31, 2001.

The Company had receivable from an affiliate of \$13,465 and a payable to another affiliate of \$12,310 at December 31, 2001.

## NOTE 4 - FINANCIAL INSTRUMENTS, OFF-BALANCE SHEET RISKS AND CONTINGENCIES

In the normal course of business, the Company's client activities through its clearing broker involve the execution, settlement and financing of various client securities transactions. These activities may expose the Company to off-balance sheet risk. In the event a client fails to satisfy their obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices in order to fulfill the client's obligations.

The Company bears the risk of financial failure by its clearing broker. If the clearing broker should cease doing business, the Company's receivable from this clearing broker could be subject to forfeiture.

The Company's financial instruments, including cash and cash equivalents and receivables, are carried at amounts which approximate fair value. Payables and other liabilities are carried at amounts which approximate fair value.

SUPPLEMENTARY INFORMATION

# COMPUTATION OF NET CAPITAL PURSUANT TO UNIFORM NET CAPITAL RULE 15C3-1 DECEMBER 31, 2001

	. <b>بېزە</b> .	
CREDIT:		•
Shareholder's equity		\$ 131,352
DEBITS:		<b>€t</b>
Nonallowable assets:		
Commissions receivable	e <sup>t</sup>	851
Other receivables		10,494
Other assets		3,300
Due from affiliate		13,465
Insurance deductible in excess of allowed		4,000
Total debits		32,110
Net capital before haircuts	ì	99,242
Haircuts on money market funds	,	1,615
NET CAPITAL		97,627
Minimum requirements of 6-2/3% of aggregate indebtednes	ss of	
\$39,841 or \$50,000, whichever is greater		50,000
Excess net capital		<b>\$</b> 47,627
AGGREGATE INDEBTEDNESS:		
Commissions payable		19,210
Accounts payable and accrued expenses		8,321
Due to affiliate		12,310
TOTAL AGGREGATE INDEBTEDNESS		<u>\$ 39,841</u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET	CAPITAL	41 to 1

NOTE: There are no material differences in the above computation of net capital with that included in the Company's corresponding unaudited Form X-17A-5 Part II filing.



4155 E. JEWELL AVENUE SUITE 307 DENVER, COLORADO 80222 TELEPHONE: (303) 753-1959 FAX: (303) 753-0338

# INDEPENDENT AUDITORS' REPORT ON www.spicerjeffries.com INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors
Eneric Financial Services, Inc.

In planning and performing our audit of the financial statements and supplemental schedule of Eneric Financial Services, Inc. (the Company) for the year ended December 31, 2001, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in rule 17a-5(g), (i) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3; and (ii) for safeguarding the occasional receipt of securities and cash until promptly transmitted to the Company's clearing organization. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in any internal control structure or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. This report recognizes that it is not practicable in an organization the size of the Company to achieve all the divisions of duties and cross-checks generally included in a system of internal accounting control and that alternatively greater reliance must be placed on surveillance by management.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the Commission's objectives.

In addition, our review indicated that the Company was in compliance with the conditions of exemption from rule 15c3-3 pursuant to paragraphs k(2)(i) and k(2)(ii) as of December 31, 2001, and no facts came to our attention to indicate that such conditions had not been complied with during the year.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, Inc. and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Spicer, Jeffres & Co.

Denver, Colorado February 8, 2002